



INDIA'S FIRST HEALTHCARE INCUBATOR & ANGEL NETWORK

Our Philosophy

- Focus Areas include Digital Healthcare, MedTech, Wellness, Disease Management, Fitness & innovative distribution & business models that improve accessibility or Affordability
- Start ups with minimum of a prototype or proof-of-concept or pilot
- Start ups looking for business advisory & mentoring support along with funding

TEAM



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Founder & Chairman

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PORTFOLIO COMPANIES



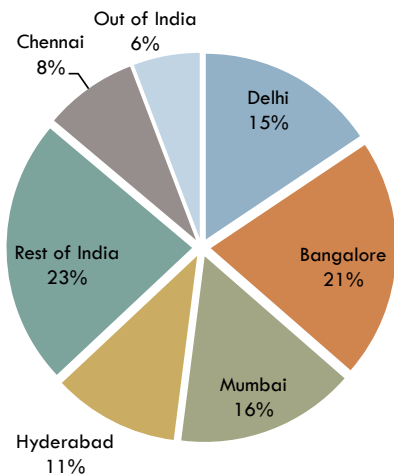
INDIA'S MOST PREFERRED HEALTHCARE STARTUP PARTNERS

HealthStart Deal Flow

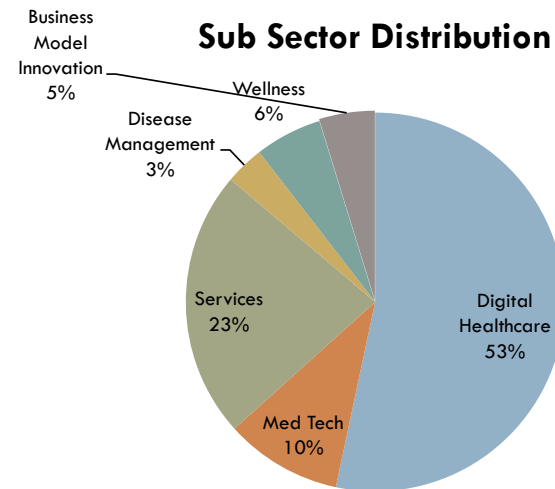
Total deal flow – 485 applications (2015)

Frequency change – 1 per week (Q1-2014) to 10-12 per week (Q4 -2015)

Geographical Distribution



Sub Sector Distribution



DIGITAL HEALTHCARE - EXAMPLES

GLOBAL SUCCESSES

- **Castlight Health:** Cost/benefits comparison of healthcare services
- **23 and me:** Making Human Genome searchable
- **GoHealth:** Health insurance comparison website
- **Care.com:** Online access for caregivers
- **Zocdoc.com:** Online connect for doctors
- **HealthTap:** Access to curated health information

US healthcare ecosystem has emerged as the top adapter of digital healthcare products & services leading to several multi-billion dollars companies

INDIAN STARTERS

- **Discovery Space:** Practo, Zifi, Helping Doc, Healthians
- **Telemedicine:** MediAngels, iClinic, Healthcare Magic, eVaidya
- **Healthcare IT:** InstaHealth, Careway Health, Medicea, Kivi Health
- **Mhealth:** Obino, mDhil, Fitho
- **Systems Integration:** Prognosys Medical Solutions,
Natura Bioscience

India has been witnessing a multifold growth in number of funded start ups in healthcare, with 3 fold increase between 2013 & 2014

START UPS – OTHER HEALTHCARE SECTORS

- **Primary Care:** NationWide Primary Care, Modern Family Doctor, Express Clinics, HCL Avitas
- **Home Healthcare Care:** Portea, India Home Healthcare, Healthcare at Home
- **Disease Management:** Health Impetus, WellDoc, Kartavya Healtheon
- **Genomics:** MapmyGenome, Metaome
- **E-Commerce:** HealthKart, HealthVala, Healthgenie, dietkart
- **MedTech:** Biosense, Forus Health, Consure

Home healthcare is estimated to be 2 billion in India currently with 20% CAGR expected, personalized medicine through disease management & genomics is getting organized to take off